Before you begin sharing Xp3:

- Go to http://amazingfuelsecret.net/memory and use the sheet to create a list of at least 50 people you will invite to the experience explained in the steps below.
- After you develop your list of at least 50 people you will invite, go to the section below

.....

Talking to your list of at least 50 people:

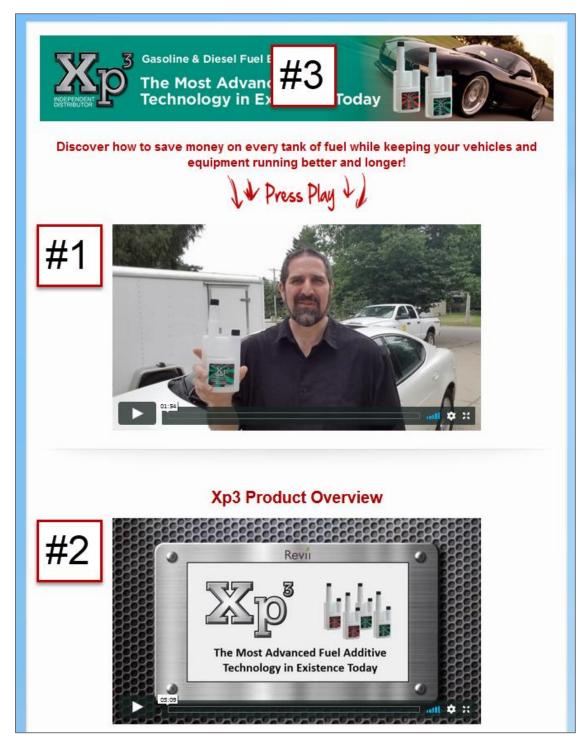
- Contact the people you have identified from your list of at least 50 people and ask them:
 - o "Are you open to saving money at the gas pump and making extra money with me too?"
- For those who say "Yes" to your question, ask them, "How soon can we schedule 9 minutes when you can chat with me <u>and</u> also be on the Internet at the same time, so I can show you our simple system?"
 - Schedule a date/time to be on the phone and Internet together
 - When someone says "yes" <u>and</u> also schedules an appointment with you, add them to your "Campaign of 20" tracker sheet – http://amazingfuelsecret.net/tracker
 - Once you have completed your first "Campaign of 20" tracker sheet, go to http://rlgcontest.com and follow the steps to enter our cash drawing.
- If they say "yes", continue to the steps below. If they say "No", say "Thanks for letting me know. Just curious who you know that might be open to saving money & making some extra cash too?"

7 steps to guiding someone through the AmazingFuelSecret.Net experience

- Once you are on the phone with the person at the previously scheduled date/time, please tell them to go to http://amazingfuelsecret.net and then:
 - Step #1: Ask them to watch the 1st video Tom's testimony (2 min)
 - Step #2: Ask them to watch the 2nd video Product Overview (5 min)
 - Tell them there is a demo video, savings calculator, testimonies, prices, and shop buttons below on the page to review at their convenience
 - Step #3: Ask them to click on the banner image located at the top of the page, so they can watch the 3rd video - "Compensation Plan Overview" video (2 min).
 - Note: The next page in this document illustrates where to find Steps #1, #2, and #3 on http://AmazingFuelSecret.net. When you're ready, scroll down to view the remaining steps in guiding someone to join your team.

7 steps to guiding someone through the AmazingFuelSecret.Net experience (cont.)

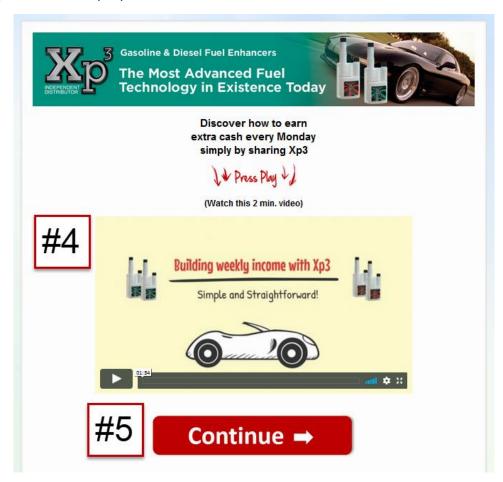
Note: This image represents where to find Steps #1 - #3 on http://AmazingFuelSecret.Net



Continue to the next page for Steps #4 and #5...

7 steps to guiding someone through the AmazingFuelSecret.Net experience (cont.)

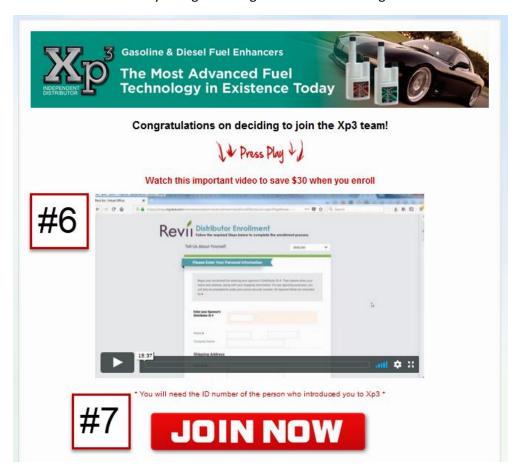
- Step #4 Watch the "Compensation Plan Overview" video (2 min.)
 - After they watch the "Compensation Plan Overview" video, ask them, "What would you like to know next OR are you ready partner with us in helping people, so you can make money every Monday with Xp3?"
 - If they have questions you can answer, please do so and if you aren't able to answer them tell them, "That's a great question and I'll get you the answer right away. Just curious, if you are happy and satisfied with the answer to your question, are you ready to get started with us today?"
 - If "Yes" get the question answered by contacting your sponsor or going to http://RLGtraining.com and use the training and/or "chat box".
 - If "No", say, "Ok, what other things do you need to know to help you feel confident in partnering with us today?" The goal here is to find out what needs to be accomplished for them to feel good about joining. If they truly aren't interested in joining and are just giving excuses, then you don't need to do work answering questions for them.
- Step #5 When they say "Yes", tell them to click the "Continue" button



Continue to the next page for Steps #6 and #7...

7 steps to guiding someone through the AmazingFuelSecret.Net experience (cont.)

- Step #6 Tell them to watch the video on how to save \$30 and sign up properly. Make sure to point out that the video will give them the code to enroll for \$10 (which saves them \$30).
 - Note: You can stay on the phone or watch this with them if you're physically meeting with the person OR you can tell them to complete this step and to contact you with any questions. Be sure to tell them you will receive a text message when they have joined the team and tell them to call you when they have signed up.
- Step #7 Make sure you give them your ID number and have them click the "Join Now" button.
 - o **Note:** End the call by "congratulating them and welcoming them to the team".



After someone joins your Xp3 team

- Congratulations on completing these steps and building your team! When someone joins your team, be sure to contact them as soon as possible to ensure they know how to get our "introductory training" which is located at http://amazingfuelsecret.net/new/
 - o **Note:** You can text, email, message, or tell them this link

Have Questions: If you have any questions, please contact the person who introduced you to Xp3 or visit http://rlgtraining.com and use the "chat box" on the page.